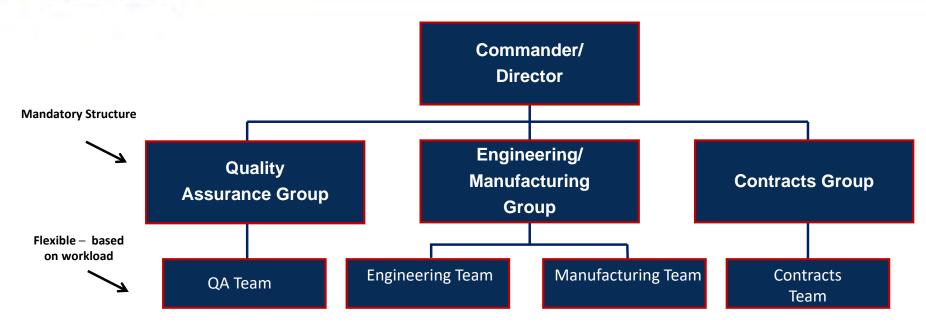




# Typical Contract Management Office (CMO)



- Full service on-site support
  - Can be either co-located with major contractor or geographically oriented
- On-site eyes and ears of the customers
- Accept products for military services

- Provide business systems insight and ensure compliance
- Analyze contractor performance capability
- Assess contractor progress and authorize payments



#### **Scope of Work**

Total Contract Amount	\$3.72 trillion
Obligated Amount	\$2.284 trillion
Serviced Contractor Locations	12,208
Active Contracts	229,079
Contract Unliquidated Obligations	\$332.7 billion
ACAT I (IAC, IC, ID) & II Programs	150
Aircraft Accepted into Service Inventory	Q1 254 / YTD 254
Aircraft Acceptance Flying Hours	Q1 3,120 / YTD 3,120
Oversight of Government Property	\$169.5 billion
Progress Payments	\$24.8 billion
Performance-based Payments	\$14 billion

### **Span of Control**

Civilians On-Board	10,326
Military (Active Duty – 401, Reserve – 175)	576
* Total Budget Authority	\$1.812 billion

<sup>\*</sup> Includes \$1.535 billion direct budget plus \$277 million reimbursable target.

DCMA authorize \$1.4 billion in contractor payments every business day.

FY23 average to date



In fiscal year 2022, DCMA saved, recovered or cost avoided \$5.819 billion against an annual \$1.4 billion budget. The agency has produced a positive return for the past seven years, averaging a return of \$2.83 for every dollar invested.

#### DCMA <u>Measurable</u> Return on Investment (ROI)

• Saved: \$148M

Contract terminations

• Recovered: \$351M

- Contract Litigation, cost accounting standards, fraud cost recoveries, incurred cost settlements, and property claims
- Cost Avoided: \$5.32B
  - Commercial Pricing, property and plant clearance, and surge support efforts (recommended)

**\$5.819B** actually saved, recovered and cost avoided against a \$1.4B budget

Return on Investment 4:16:1

#### **DCMA Contribution to Lethality**

• In FY21, DCMA delivered 440.3M items worth \$96.2B to the warfighter



## DCMA Value throughout the Contract Lifecycle By Phase

Pre-Award/ **Steady State** 

- Forward Pricing Rate Agreements
- Production capacity

- Commercial Items
- Business system insight
- Financial Stability

- Other Transaction Agreements (OTAs)
- Cooperative Agreements

**Early Acquisition Engagement (EAE)** 

- Proposal Analysis
- Contract/Clause Construction Cost & Pricing Support
- Anticipated technology shifts
- Market Research/assessment
   Corporate motivations for incentive structures
- Reality of production promises
- Lessons Learned

**Request for Proposal** and **Source Selection** 

- Proposal analyses
- Contract/clause construction
- Market research/assessment
- Anticipated technology shifts
- Cost & Pricing
- Corporate motivations for incentive structures
- Reality of production promises
- Lessons learned

**Contract Performance** 

- Program Assessment Reports
- Small business compliance
- Payment authorizations/withholds
- Production status compliance
- Contractor Performance
- Delivery status
- Contractor Fraud
- Subcontract insight

**Contract** Closeout

- Negotiate final rates
- Reconcile deliverables
- Property disposition
- Contract Closeout
- Funds Release
- Canceling Funds



# Tool Orientation: APEX Accelerators DCMA Contract Management Team Viewer (CMTV)



- Effective FY2023, the APEX Accelerators provide technical assistance to businesses interested in selling products or services to federal, state, and local governments
  - Formally known as the Procurement Technical Assistance Centers (PTAC)
  - Focuses on building a strong, sustainable, and resilient U.S. supply chains
  - Provides the education/training to expand the number of businesses capable of participating in government contracts



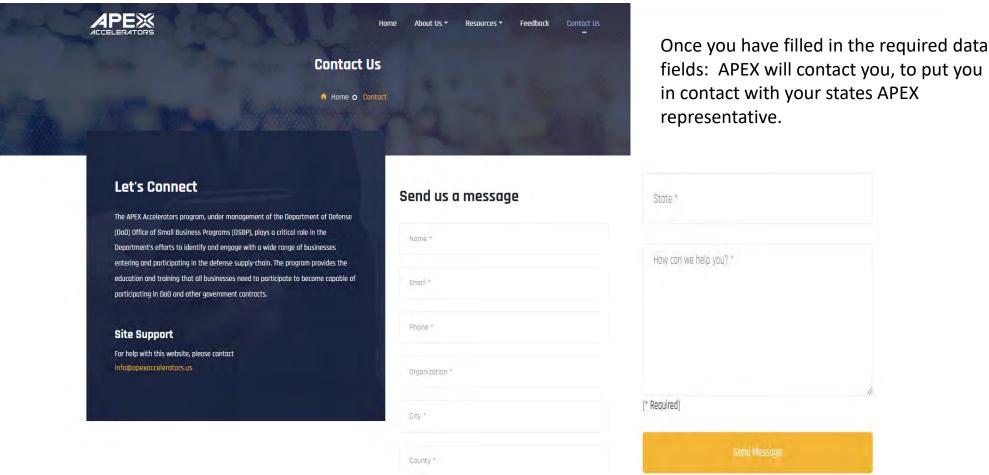
https://www.sba.gov/local-assistance/federal-contracting-assistance



https://www.apexaccelerators.us/#/

#### **APEX Accelerators**





Unclassified



#### Unclassified

### DCMA Contract Management Team Viewer (CMTV)

- To reach proper DCMA Functional Specialist (Administrative Contracting Administrator (ACO), Industrial Specialist (IS), Quality Assurance (QA), Transportation Officer (TO), etc... from a Personal Computer. (Until November 2023-data will be in PIEE under Award Management Team (AMT)).
  - Go to: https://www.dcma.mil/



# DCMAN

# DCMA Contract Management Team Viewer (CMTV)







#### Welcome to DCMA (Stratus)

You are accessing a U.S. Government (USG) Information System (IS) that is provided for USG-authorized use only. By using this IS (which includes any device attached to this IS), you consent to the following conditions:

- The USG routinely intercepts and monitors communications on this IS for purposes including, but not limited to, penetration testing, COMSEC monitoring, network operations and defense, personnel misconduct (PM), law enforcement (LE), and counterintelligence (CI) investigations.
- At any time, the USG may inspect and seize data stored on this IS.
- Communications using, or data stored on, this IS are not private, are subject to routine monitoring, interception, and search, and may be
  disclosed or used for any USG authorized purpose.
- This IS includes security measures (e.g., authentication and access controls) to protect USG interests—not for your personal benefit or privacy.
- Notwithstanding the above, using this IS does not constitute consent to PM, LE or CI investigative searching or monitoring of the content of
  privileged communications, or work product, related to personal representation or services by attorneys, or clergy, and their assistants. Such
  communications and work product are private and confidential. See <u>User Agreement</u> for details.



I ACCEPT THESE TERMS



For help, please contact the DCMA Service Center at 1.888.576.3262



#### Please choose how you wish to authenticate to DCMA:

Log in using my CAC or PIV Card

★ Log in using my EWAM username & password.

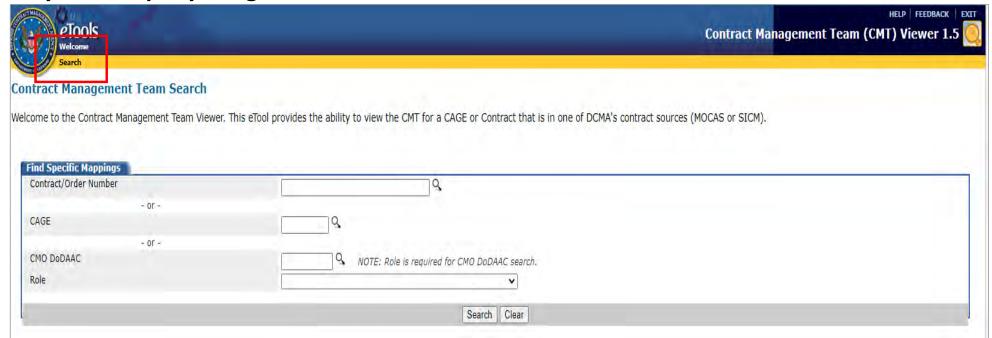
NOTE: If you are NOT a DCMA employee, you will need to create an account via <u>EWAM (External Web Access Management)</u> You must register before you can gain access!

Issues or question-Contact Service Center number below

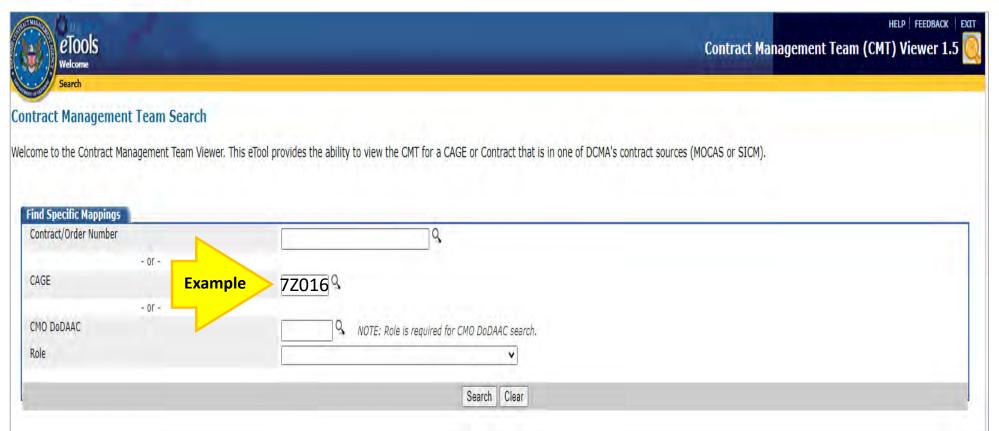
For help, please contact the DCMA Service Center at 1.888.576.3262



 Once registered you can access the CMO data fields with either a contract number or your company's cage code











Ucor Namo	Acting Polo	Job Series	E-Mail Address	Tolonbono
User Name	▲ Acting Role	_		Telephone
Richards, Kounthea	ACO	1102	kounthea.a.richards.civ@mail.mil	215-904-1395
Cielesz, Joseph E.	CA	1102	joseph.e.cielesz.civ@mail.mil	215-904-1515
Quinn, Joseph A.	DRPM	0801	joseph.a.quinn41.civ@mail.mil	215-904-1567
Tran, Nhi	ENG	0855	nhi.y.tran4.civ@mail.mil	215-904-1604
Cervo, Joseph N.	IS	1150	joseph.n.cervo.civ@mail.mil	215-904-1656
Tynes, Karl	IS	1150	karl.d.tynes.civ@mail.mil	215-904-1510
Scheuren, Ashley	PA	1103	ashley.m.scheuren.civ@mail.mil	215-904-1589
Sax, Jeanne M.	PKG	2032	jeanne.m.sax.civ@mail.mil	215-904-1648
Bair, Jason J.	PLCO	1103	<u>jason.j.bair.civ@mail.mil</u>	215-904-1620
Fowlkes, Leslieann Q.	PLCO	1103	leslieann.q.fowlkes.civ@mail.mil	215-904-1592

\*These CMT members are retrieved from the MOCAS system.



## DCMA Navy/DLA CED POC List

Buying Command/Senior Activity	DCMA/PMBI Navy Customer Engagement Division (CED)	Phone Number / Email
DASN Leadership	Connie Joseph, Director, Navy/DLA Customer Engagement Division (CED)	(703) 340-9257 / maria.joseph2.civ@mail.mil
DASN Staff / ONR / NRL	Brad Renner, Program Manager (PM)	(571) 215-1871 / bradley.t.renner.civ@mail.mil
NAVSUP HQ / NAVSUP WSS	Victoria Ryan, Contract Administrator (CA)	(267) 588-4028 / victoria.a.ryan6.civ@mail.mil
NAVAIR	Raymond Powers, Senior Acquisition Analyst (SAA)	(804) 405 0432/ Raymond.M.Powers4.civ@mail.mil
NAVSEA / SSP	Ricardo Barriera, Senior Acquisition Analyst (SAA)	(443) 846-8813 / ricardo.j.barriera.civ@mail.mil
NAVWAR	Frank Goshey, Senior Acquisition Analyst (SAA)	(701) 318-3374 / <u>frank.Goshey2.civ@mail.mil</u>
MARCORSYSCOM	Frank Goshey, Senior Acquisition Analyst (SAA)	(701) 318-3374 / frank.Goshey2.civ@mail.mil
DLA HQ and DLA Aviation	Bart Stewart, Senior Acquisition Analyst (SAA)	(804) 928-1863 / bart.d.stewart.civ@mail.mil
DLA Land and Maritime and Troop Support	Richard Matz, Contract Administrator (CA)	(614) 600-5087 / Richard.j.matz.civ@mail.mil

#### **NAVY/DLA Customer Engagement Division (CED-PIN)**

Contact us anytime!

- We are located in the Global Address List (GAL) at:

DCMA Ft Lee HQ List PI Navy CE Division ... (dcma.gregg.adams.hq.list.pi-navy-ce-division@mail.mil)



Connie Joseph, Director Navy Customer Engagement Division (CED) Portfolio Management & Business Integration Directorate <u>maria.joseph2.civ@mail.mil</u>, (703) 340-9257

Richard J. Matz, Contract Administrator
Navy/DLA Customer Engagement Division (CED)
Portfolio Management & Business Integration Directorate
<a href="mailto:richard.j.matz.civ@mail.mil">richard.j.matz.civ@mail.mil</a> (740) 323-8414



#### NAVY/DLA Customer Engagement Division (CED-PIN)

- DCMA Ft Lee HQ List PI Navy CE Division ... (dcma.gregg.adams.hq.list.pi-navy-ce-division@mail.mil)